

What does THTE do that others don't?

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Several things!

1. THTE takes a holistic approach to training. We know people remember a portion of what they learn in formal training, even with the best possible training materials. As a result, we also offer SPIN, one of the best informal learning systems on the market. We also create and manage more than just training materials, but the reference manuals and procedures that people refer to regularly while on the job. Finally, we offer Return on Investment (ROI) analysis to see what's working and what isn't. The result is an impact on the company that cannot be achieved by offering training alone.
2. THTE does not own the rights to materials it makes for you. If you want to use them again in the future, or even take the training in-house, go ahead. We believe you will come back to us with other projects because of our relationship with you, the quality of our work, and how you have been treated.
3. THTE does not charge by the hour. We give you an up-front quote and stick to it as much as possible so there are no surprises.
4. THTE quotes are a la carte. If you want to remove something, change quantities, or make some other modification, no problem.

With all this, it's no surprise that THTE enjoys a repeat customer rate of over 90 percent.
